ORIGIN DATA PARTNERS

Could your operating history support an AI licensing discussion?

A first conversation uses a company-level description. No files, exports or system access are needed to begin.

Start with records your team can explain

Useful examples include a support issue linked to its investigation and fix, a work order with diagnosis and a checked result, or an engineering decision connected to a code change. These are examples to describe, not a promise of buyer demand.

Five answers to bring

Company: what it does, country, team size, and whether it is operating or winding down.

Records: categories, systems holding them, and approximately how much history remains.

Connections: whether the issue, work performed and outcome can still be connected.

People: the decision-maker and the operations or technical lead who knows the records.

Open questions: ownership, restrictions, missing history, previous buyer discussions and relevant access deadlines.

A conversation is the first decision

Origin is an independent referral business. The initial discussion is free and helps organize a Company Licensing Brief and a possible next step. Your company separately approves any proposed recipient and information shared. The buyer evaluates the records and proposes its own terms.

Keep customer information, credentials, confidential material and underlying records in your systems. Your team and appropriate advisers review restrictions and any agreement before records move. There is no guaranteed offer, price or completion date.

Read the brief or send a company inquiry

origindatapartners.com/guides/company-data-licensing-owner-brief

Start a company inquiry at origindatapartners.com/check-fit#company-review

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